## December 2024 Investor Presentation





### **Forward Looking Statement**



Certain statements in this presentation are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and may include, but are not limited to, statements about sales levels, acquisitions, restructuring, declines in the value of Koppers assets and the effect of any resulting impairment charges, profitability and anticipated expenses and cash outflows. All forward-looking statements involve risks and uncertainties. All statements contained herein that are not clearly historical in nature are forward-looking, and words such as "outlook," "guidance," "forecast," "believe," "anticipate," "expect," "estimate," "may," "will," "should," "continue," "plan," "potential," "intend," "likely," or other similar words or phrases are generally intended to identify forward-looking statements. Any forward-looking statement contained herein, in other press releases, written statements or other documents filed with the Securities and Exchange Commission, or in Koppers communications and discussions with investors and analysts in the normal course of business through meetings, phone calls and conference calls, regarding future dividends, expectations with respect to sales, earnings, cash flows, operating efficiencies, restructurings, the benefits of acquisitions, divestitures, joint ventures or other matters as well as financings and debt reduction, are subject to known and unknown risks, uncertainties and contingencies. Many of these risks, uncertainties and contingencies are beyond our control, and may cause actual results, performance or achievements to differ materially from anticipated results, performance or achievements. Factors that might affect such forwardlooking statements include, among other things, the impact of changes in commodity prices, such as oil and copper, on product margins; general economic and business conditions: potential difficulties in protecting our intellectual property; the ratings on our debt and our ability to repay or refinance our outstanding indebtedness as it matures; our ability to operate within the limitations of our debt covenants; unexpected business disruptions; potential delays in timing or changes to expected benefits from cost reduction efforts; potential impairment of our goodwill and/or long-lived assets; demand for Koppers goods and services; competitive conditions; capital market conditions, including interest rates, borrowing costs and foreign currency rate fluctuations; availability and fluctuations in the prices of key raw materials; disruptions and inefficiencies in the supply chain; economic, political and environmental conditions in international markets; changes in laws; the impact of environmental laws and regulations; unfavorable resolution of claims against us, as well as those discussed more fully elsewhere in this release and in documents filed with the Securities and Exchange Commission by Koppers, particularly our latest annual report on Form 10-K and any subsequent filings by Koppers with the Securities and Exchange Commission. Any forward-looking statements in this release speak only as of the date of this release, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after that date or to reflect the occurrence of unanticipated events.

## **Company Overview**





### **Infrastructure Investments**



### **Provide Opportunities for Accelerated Growth**



1. Leading Indicator of Remodeling Activity, as reported by the Joint Center for Housing Studies of Harvard University

### **Investment Thesis**





#### Inflection point in strategy

with capital projects closing and expected to return significant improvement in the near-term with additional long-term upside potential



#### Market leader in critical end markets

positioned to 'Expand and Optimize'—with stable market growth and margin expansion pathway



### Experienced, tested management team

proven to execute through complex market conditions



### **Sustainability**

provides key competitive advantage and enhances business durability



### Future strong cash flow generation

to improve financial flexibility

### **Key Differentiators**



R&D

Creates Differentiated Portfolio and Customer Collaboration Opportunities

Sustainability

Enhanced Durability and Customer Satisfaction

### **Vertical Integration**

Secures Supply Chain and Optimizes Network

### Leader in Providing Critical Infrastructure Products



	Railroad Products & Services	<b>Leading Supplier</b> of Crossties to Class I Railroads in North America	Кор
Ÿ	Utility & Industrial Products	<b>Leading Supplier</b> of Utility Poles in the U.S. and Australia	C 4
	Performance Chemicals	<b>Global Leader</b> in Developing, Manufacturing and Marketing Wood Preservation Chemicals and Technologies	Lumber T
	Carbon Materials & Chemicals	<b>Key Supplier</b> of Critical Components to Railroad, Construction and Aluminum Markets	Lumber T

#### Koppers Currently Supplies

### All 6 North American Class I Railroads

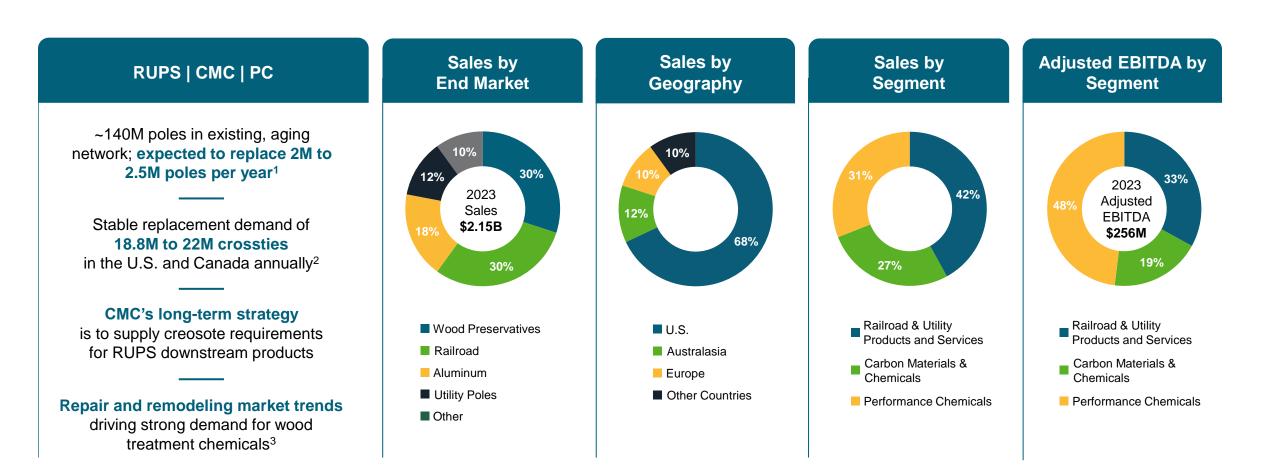
4 of the 7 Largest Utilities in the U.S.

#### **Top 10 Largest** umber Treating Companies in the U.S.

**Top 3** Lumber Treating Companies in Canada

### **Balanced Portfolio Generates Counter Cyclicality**





1. Management estimates

2. Railway Tie Association (RTA)

3. Leading Indicator of Remodeling Activity (LIRA)

### **Business Segment Overview**



	Provider of market applications for treated wood		Global leader in water- and oil-borne preservatives			
	Railroad and Utility Pr (RU		Performance Chemicals (PC)	Carbon Materials and Chemicals (CMC)		
Key Financials (2023)	<ul> <li>Net Sales: \$898 Million</li> <li>Adjusted EBITDA: \$84 Million</li> <li>Adjusted EBITDA Margin: 9.4%</li> </ul>		<ul> <li>Net Sales: \$672 Million</li> <li>Adjusted EBITDA: \$123 Million</li> <li>Adjusted EBITDA Margin: 18.3%</li> </ul>	<ul> <li>Net Sales: \$585 Million</li> <li>Adjusted EBITDA: \$49 Million</li> <li>Adjusted EBITDA Margin: 8.4%</li> </ul>		
Products & Services		<ul><li> Rail Joint Bars</li><li> Utility Poles</li></ul>	• Wood Preservation, Chemicals, Coatings, Water Repellants, Pigmented Stains, Fire Retardants	<ul> <li>Carbon Pitch, Creosote, Carbon Black Feedstock, Naphthalene, Phthalic Anhydride</li> </ul>		
Highlights	Railroad Products & Services         Image: Constraint of the service	Utility & Industrial Products	Performance Chemicals	Carbon Materials & Chemicals		
	<b>LEADING SUPPLIER</b> of crossties to Class I railroads	<b>LEADING SUPPLIER</b> of Utility poles in the U.S. and Australia	<b>GLOBAL LEADER</b> in developing, manufacturing and marketing wood preservation chemicals and technologies	KEY SUPPLIER of critical components to railroad, construction and aluminum markets		



## **Growth & Productivity Investments**

### **Completed Acquisition of Brown Wood Preserving**





Louisville, Kentucky | Kennedy, Alabama | Mathiston, Mississippi

### NETWORK OPTIMIZATION Crosstie Treatment: North Little Rock (AR)







#### Rationale

Update an existing network consisting of two aging plants that required significant investment that serviced one customer – resulting in high costs and low throughput

#### Strategy

Consolidate to one facility

Monetize closed facility to assist with modernization of second plant

Increase throughput, lower costs, and add to customer base

#### **Long-Term Benefit**

Sustained profitability servicing a more diverse customer base

### WOOD TREATMENT EXPANSION Utility Poles: Leesville (LA) & Somerville (TX)



#### Rationale

Optimize and expand to gain market share in an underserved utility pole market

Strategy

Leverage new and existing assets to gain market share and increase profitability

#### Long-Term Benefit

Expand into new market

Provide a platform for continued growth

### **Utility Poles: Oil-Borne Wood Preservative**





#### Rationale

Market disruption caused by the elimination of an oil borne preservative provided an opportunity to expand product portfolio and gain market share with existing products

#### Strategy

Leverage new and existing contacts and reputation to gain market share, integrate new and existing products to establish Koppers as the preferred supplier

#### **Long-Term Benefit**

Provide a platform for continued growth





## **Commitment To Sustainability**

### **Enduring, Essential and Sustainable**





### Sustainability: Engaging with Stakeholders



#### 2023 Recognitions



MSCI AA						
	в	BB	ввв	A		AAA

MSCI moved Koppers up to an AA rating which puts our company in the top 8% of commodity chemical companies.



Received recognition from USA TODAY on its first ever list of America's Climate Leaders.



EcoVadis score improved to the 75<sup>th</sup> percentile from the 56<sup>th</sup> percentile, also moving us up to Silver status.

Voluntary Memberships & Commitments







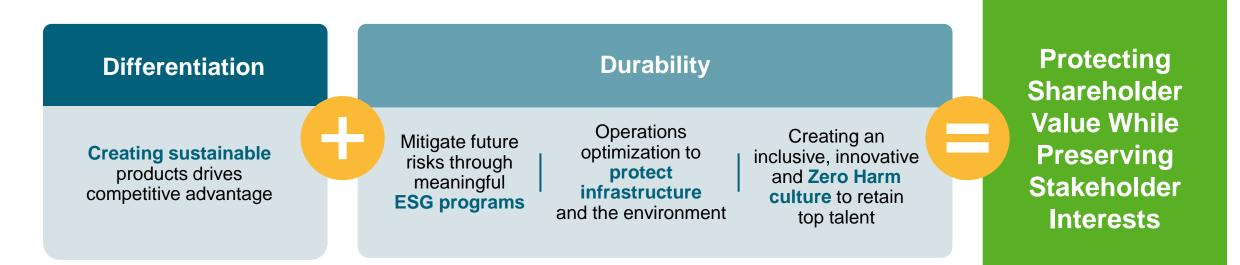
Koppers earned a place on Newsweek's list of **America's Most Responsible Companies** for the third consecutive year.



Koppers Australia moved up to Silver status from Bronze in the Sustainability Advantage Program run by the New South Wales EPA.

### Sustainability: A Business Imperative

Generating Long-term Resiliency by Focusing on Meaningful ESG Initiatives that Drive Differentiation and Durability at Koppers.



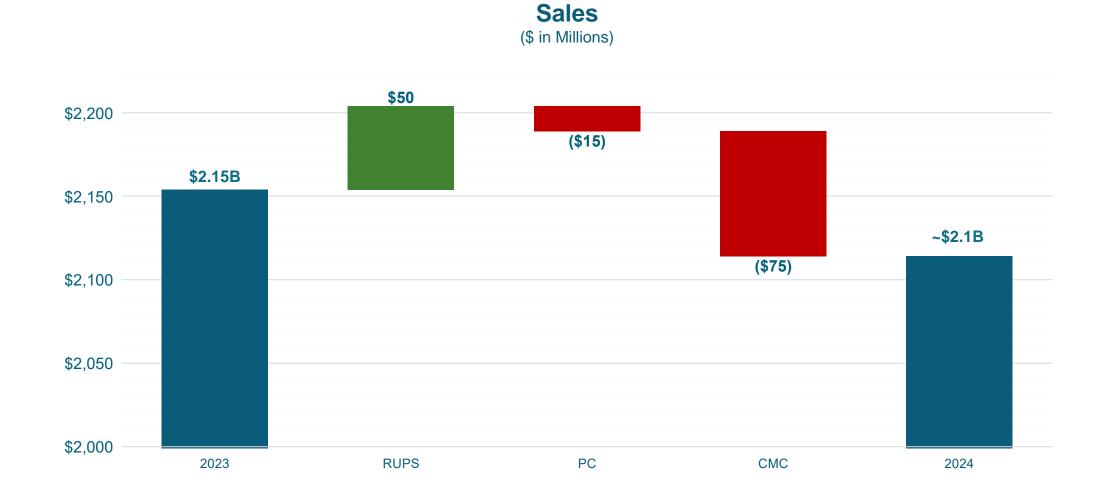




# 2024 Guidance

### 2024 Sales Forecast: ~\$2.1B

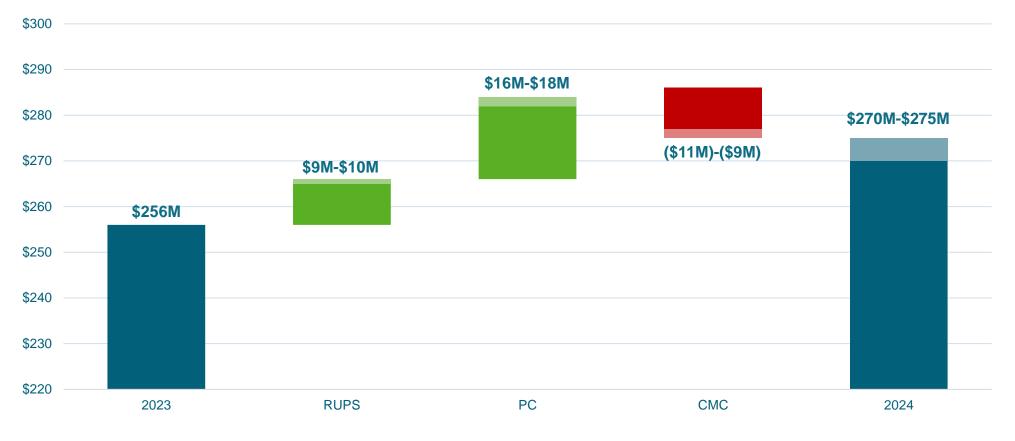




### **2024 Adjusted EBITDA Forecast: \$270M-\$275M**



Adjusted EBITDA\* (\$ in Millions)



\* Excluding special charges

### **2024 Adjusted EPS Forecast: \$4.25 - \$4.45**



**Adjusted EPS\*** \$6.00 \$5.50 \$0.62-\$0.89 \$5.00 \$4.25-\$4.45 \$0.12-\$0.05 \$0.03 (\$0.57) \$4.50 \$4.36 (\$0.31) \$4.00 \$3.50 \$3.00 2023 Operations D&A Other 2024 Interest Taxes

\* Excluding special charges

### **2024 Capital Expenditures**



(\$ in Millions) CapEx by Business Unit	Maintenance	Zero Harm	Growth & Productivity	2024
RUPS	\$19.8	\$0.9	\$14.8	\$35.5
PC	8.2	3.2	1.4	12.8
CMC	22.5	2.5	1.9	26.9
Administration	3.0		1.8	4.8
Total	\$53.5	\$6.6	\$19.9	\$80.0
Less: Cash Proceeds				7.0
Capital Expenditures, Net				\$73.0

### **Early Expectations for 2025**



PERFORMANCE CHEMICALS	화추 UTILITY AND INDUSTRIAL PRODUCTS
<ul> <li>Expecting more competitive environment to result in net market share loss and margin erosion in residential market</li> </ul>	<ul> <li>Expecting healthier utility market to support modestly higher volumes</li> </ul>
<ul> <li>Expecting slightly healthier market conditions due to improved housing market</li> </ul>	<ul> <li>Full year of Brown Wood business</li> <li>Expecting market share growth in Texas and Midwest</li> </ul>
<ul> <li>Industrial demand expected to grow due to net market share gains and improved industry backdrop</li> </ul>	<ul> <li>Various market drivers still positive for long-term (such as infrastructure build, grid-hardening, broadband expansion)</li> </ul>
<ul> <li>Copper prices will be higher but hedged; most other product costs not expected to see measurable change</li> </ul>	<ul> <li>Continuing to evaluate opportunities for growth through further consolidation or entering new fiber markets</li> </ul>
A平 RAILROAD PRODUCTS AND SERVICES	CARBON MATERIALS AND CHEMICALS
<ul> <li>Expecting slightly higher sales volumes in 2025 through market share gains; overall Class I market expected to be flat to slightly down</li> </ul>	<ul> <li>Better volumes in RPS will support stronger creosote sales</li> <li>Cost position will improve in U.S., or we will look to rationalize capacity</li> </ul>
<ul> <li>Expecting higher contract pricing while operating costs mostly remain in check or lower</li> </ul>	Europe and Australia expecting similar level of profitability as 202
<ul> <li>Commercial demand expected to be in line with 2024</li> </ul>	<ul> <li>Expecting marginal contribution from enhanced carbon product sales due to higher pricing spreads</li> </ul>
<ul> <li>Expecting contribution from maintenance-of-way businesses to have little year-over-year impact on results</li> </ul>	Expecting second straight year of reduction in capital expenditure

### **Early Expectations for 2025**



Operating Costs, SG&A & Interest	Capital Deployment
<ul> <li>Termination of U.S. pension plan will result in \$3M-\$4M annual cost savings</li> </ul>	<ul> <li>Termination of U.S. pension plan will result in \$25M final contribution</li> </ul>
<ul> <li>Resizing workforce to be responsive to competitive pressure; reducing cost structure to be more in line with commodity chemical metrics</li> </ul>	<ul> <li>Expecting normal capital investment year of \$65M-\$75M</li> <li>Planning to consider dividend increase in February 2025</li> <li>Planning to allocate capital to share repurchases to offset</li> </ul>
<ul> <li>Expecting interest expense and cash savings from combination of lower average borrowings and lower rates</li> </ul>	dilution and support stock price during periods of market overreaction
Overall Summary	Remaining free cash flow will be allocated to reduce debt

- Top-line not expected to be markedly different than 2024
- Confident 2025 adjusted EBITDA will exceed current consensus of \$285M; targeting \$300M (or more), representing new highs in adjusted EBITDA, adjusted EBITDA margin, and adjusted EPS
- Expecting net leverage will drop below 3 times adjusted EBITDA due to combination of higher adjusted EBITDA and lower net debt
- Expecting to recognize GAAP charges for U.S. and U.K. pension terminations and restructuring charges
- Contemplating sale or shutdown of various operations, which could result in restructuring costs and generate cash savings
- Still working on details that will be provided during Q4 earnings call in February 2025
- Expecting to discuss details of 2030 Strategy during Investor Day planned for September 2025



## Appendix



# Q3 2024 Financials

### **Q3: Sales by Segment** (Unaudited)

\$0

Q3 2024

**RUPS** 



#### \$ in Millions \$600 +0.7% \$554 \$550 \$500 \$400 \$300 +6.0% -1.5% \$200 \$248 \$234 -5.5% \$177 \$179 \$100 \$137 \$130

Q3 2024

CMC

Q3 2023

Q3 2024

TOTAL

Q3 2023

Q3 2024 Sales vs. Prior Year

Note: Segment amounts may not agree with consolidated totals due to rounding.

Q3 2024

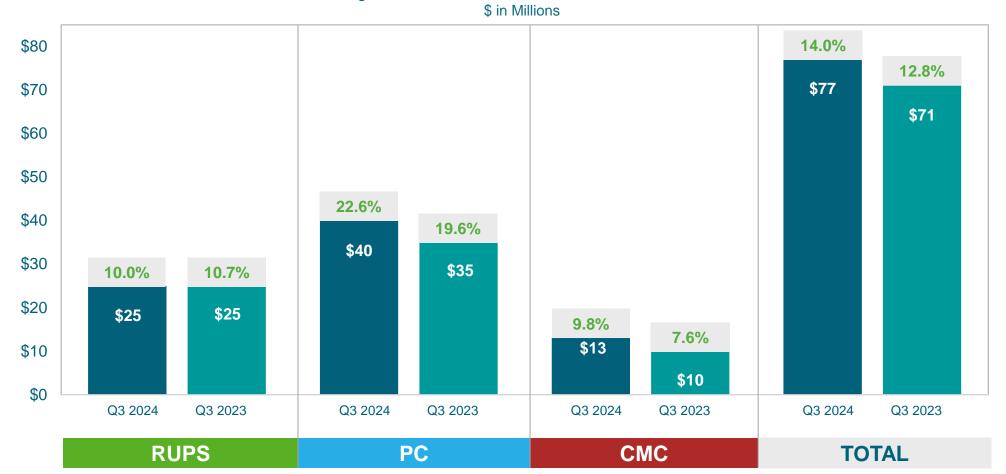
PC

Q3 2023

Q3 2023

### **Q3: Adjusted EBITDA by Segment** (Unaudited)





Q3 2024 Adjusted EBITDA \$ and % vs. Prior Year

Note: Segment amounts may not agree with consolidated totals due to rounding.

### **Q3 2024 RUPS Segment**



#### **RAILROAD AND UTILITY PRODUCTS AND SERVICES**

#### Sales (Unaudited)

\$ in Millions



#### Highlights

- Record third-quarter sales primarily driven by:
  - ✓ \$10.0M of pricing increases across multiple markets
  - Domestic utility pole business increased 11.0%, primarily attributable to Brown Wood volumes
  - Increased activity in railroad bridge services business
  - Partly offset by lower activity in crosstie recovery business
- Market prices for untreated crossties remain stable
- Year over year, Q3 crosstie procurement declined 11% and crosstie treatment 8% lower

#### Adjusted EBITDA (Unaudited)

\$ in Millions



#### Highlights

- Profitability was flat vs. prior year:
- ✓ Net sales increase
- ✓ \$3.4M from improved plant utilization
- Offset by \$14.1M of higher costs
  - o Raw material costs
  - Operating expenses
  - SG&A expenses

### Q3 2024 PC Segment



#### **PERFORMANCE CHEMICALS**

#### Sales (Unaudited)

\$ in Millions



#### Highlights

- Sales slightly lower due to:
- Preservative sales to Brown
   Wood now intercompany
   sales
- Slightly higher sales volumes excluding Brown Wood
- ✓ Offset by lower sales prices

#### Adjusted EBITDA (Unaudited) \$ in Millions



#### Highlights

- Profitability increased despite net decrease in sales due to:
  - ✓ Lower raw material costs
  - ✓ Lower logistics costs
  - Favorably impacted by timing

### Q3 2024 CMC Segment



### CARBON MATERIALS AND CHEMICALS

#### Sales (Unaudited)

\$ in Millions



#### Highlights

- Decrease in sales primarily driven by:
  - ✓ \$16.6M of lower sales prices across most products
    - Carbon pitch prices decreased ~20% globally
    - Driven by market dynamics, particularly in Europe
  - Lower volumes of carbon black feedstock
  - Partly offset by volume increases for carbon pitch and phthalic anhydride

#### Adjusted EBITDA (Unaudited)

\$ in Millions





# Capital Allocation

### **Uses of Cash: Balanced Approach**



#### Investing in our business

- ✓ Net capital expenditures of \$55.0M YTD 9/30/24
- ✓ \$80M total capex projected in 2024 (originally \$100M), compared with \$116M in 2023
- Returning capital to shareholders
  - ✓ Share repurchases of \$10.4M in Q3
  - ✓ Quarterly dividend of \$0.07/share
- Reducing leverage<sup>(1)</sup> as appropriate
  - ✓ \$936.4M net debt and \$332M liquidity at 9/30/24
  - ✓ Long-term target of 2x-3x net leverage ratio

### **Confident In Ability to Grow and Generate Cash**

(1) Net Leverage Ratio is calculated as net debt divided by adjusted EBITDA for the latest twelve-month period. Net debt represents total debt less cash at the end of a quarter. Net debt, liquidity, and operating cash flow will fluctuate before, after and throughout the related period based upon the timing of receipts and payables.

### **YTD 9/30/24 Capital Expenditures**



(\$ in Millions) CapEx by Business Unit	Maintenance	Zero Harm	Growth & Productivity	Year-to-Date September 2024
RUPS	\$14.3	\$0.4	\$12.8	\$27.5
PC	6.2	1.8	1.4	9.4
CMC	15.8	1.7	1.9	19.4
Administration	1.8		0.7	2.5
Total	\$38.1	\$3.9	\$16.8	\$58.8
Less: Cash Proceeds				3.8
Capital Expenditures, Net				\$55.0



# **Dividend Declaration**

### **Declaring Quarterly Cash Dividend**





Board of Directors approved a quarterly dividend of \$0.07 per share of Koppers common stock.



# Business Sentiment



#### **PC: PERFORMANCE CHEMICALS**

#### **Prior Market Outlook (August 2024):**

- Legacy residential volumes finished Q2 flat compared to 2023; still forecasting flat for the year
- Treater consolidation will add additional volume in 2H 2024
- 7% increase in industrial preservative through June; will continue to moderate as the year progresses
- Additional grinding capacity operational with faster cycle times
- Copper prices off their 2024 peak; up 6% YTD; continue hedging into 2025
- Repair/remodeling market expected to begin reversing its downward trend in 1H 2025

- Q3 volumes continued to be solid as MicroPro ground contact volumes slightly up from prior year; above ground residential volumes weaker in Q3
- Stronger demand in Canada and Australasia offset by weaker sales in Europe and South America
- Industrial comps dipped negative in Q3 as PC loses Brown Wood to interco sales; industrial will be stronger in Q4 due to storm response demand
- Slight price erosion experienced for most non-contracted business
- Copper prices up 17% YTD; continue hedging into 2025
- Existing home sales have not rebounded despite dip in mortgage rates







#### RUPS: UTILITY AND INDUSTRIAL PRODUCTS

#### **Prior Market Outlook (August 2024):**

- Closed on Brown Wood on 4/1; integration proceeding as planned
- Texas market penetration at 40% of long-term goal
- Legacy demand down due to destocking and project delays/deferrals
- Price increases added \$1.0M in Q2; up 4% YTD
- Remainder of new kiln capacity online and contributing to lower costs
- Focus on optimizing plant efficiency resulted in lower costs
- Australian pole business had best quarter since 2014

- Unprecedented storm response to Hurricane's Helene and Milton will support strong Q4
- New Brown plants operating well; contribution behind schedule due to softer industry demand (non-storm)
- Texas market penetration continues at 40% of long-term goal
- Storm response has eaten into Koppers and select customers' inventories
- Price increases added \$5M through Q3; up 2.5% YTD
- Australian pole business on pace for best year since 2014







#### RUPS: RAILROAD PRODUCTS AND SERVICES

#### **Prior Market Outlook (August 2024):**

- \$17M of price recognized YTD June
- Q2 boultonizing dropped to lowest level since Q1 2022 boosting asset efficiency
- Certain customers will switch from dual treatment to higher creosote retention in Q4
- Demand projections now flat compared to 2023
- Commercial backlog remains strong; profitability healthy
- MOW showed better performance in Q2 as expected; should perform at a similar level the balance of the year
- Implementing \$4M-\$7M of cost reductions aimed at realigning service levels with willingness to pay

- \$20M of price recognized YTD Sept
- Boultonizing continued to drop in Q3 to lowest level since Q4 2021
- Air stacked inventory at healthiest level in years; no longer playing catch up
- Demand projections still projected flat to 2023
- Quoting activity of commercial business remains strong
- MOW continued to show sequential improvement in Q3
- Have achieved \$4M of cost reductions through September; should finish closer to high end of goal range by year-end







#### A CMC: CARBON MATERIALS AND CHEMICALS

#### **Prior Market Outlook (August 2024):**

- Pitch markets continue to be at trough; \$23M lower pricing and \$11M lower sales volumes in Q2
- Coal tar cost reductions outpaced finished goods price declines Q2 2024 vs. Q2 2023
- Phthalic anhydride markets remained strong in Q2 due to competitor supply issues; should continue at least through Q3 2024
- Stickney operating performance was much improved over Q1
- Beginning discussions of supply extensions
   in advance of contract expirations
- Trimming costs wherever possible as we work through current market challenges
- Reduced capital plan by \$10M as we evaluate long-term operating strategy

- Pitch markets reached or are close to bottom; \$14M lower pricing in Q3 but higher volumes added \$8M in sales
- Coal tar cost reductions kept pace with finished goods price declines Q3 2024 vs. Q3 2023
- As expected, phthalic anhydride markets remained strong in Q3 due to competitor supply issues; will soften in Q4
- Agreement on extension of key AU supply being finalized; No progress to report on US and EU raw material supply extension discussions
- Captured cost savings of \$7M through Sept
- Tracking to \$24M less capital spending in 2024 vs. 2023; should continue to trend down





### **Non-GAAP Measures & Guidance**



This presentation includes unaudited "non-GAAP financial measures" as defined in Regulation G under the Securities Exchange Act of 1934, including adjusted EBITDA, adjusted EBITDA margin, adjusted EPS, net debt and net leverage ratio. Koppers believes that the presentation of non-GAAP financial measures provides information useful to investors in understanding the underlying operational performance of the company, its business and performance trends and facilitates comparisons between periods and with other corporations in similar industries. The exclusion of certain items permits evaluation and a comparison of results for ongoing business operations, and it is on this basis that Koppers management internally assesses the company's performance. In addition, the Board of Directors and executive management team use adjusted EBITDA as a performance measure under the company's annual incentive plans and for certain performance share units granted to management.

Although Koppers believes that these non-GAAP financial measures enhance investors' understanding of its business and performance, these non-GAAP financial measures should not be considered an alternative to GAAP basis financial measures and should be read in conjunction with the relevant GAAP financial measure. Other companies in a similar industry may define or calculate these measures differently than the company, limiting their usefulness as comparative measures. Because of these limitations, these non-GAAP financial measures should not be considered in isolation from, or as substitutes for performance measures calculated in accordance with GAAP.

Koppers does not provide reconciliations of guidance for adjusted EBITDA and adjusted EPS to comparable GAAP measures, in reliance on the unreasonable efforts exception. Koppers is unable, without unreasonable efforts, to forecast certain items required to develop meaningful comparable GAAP financial measures. These items include, but are not limited to, restructuring and impairment charges, acquisition-related costs, mark-to-market commodity hedging, and LIFO adjustments that are difficult to predict in advance in order to include in a GAAP estimate and may be significant.

References to historical EBITDA herein means adjusted EBITDA, for which the company has provided calculations and reconciliations in the Appendix.

### **Unaudited Segment Information**



			Three Months Ended September 30,
(Dollars in millions)	 2024		2023
Net sales:			
Railroad and Utility Products and Services	\$ 248.1	\$	234.0
Performance Chemicals	176.7		179.4
Carbon Materials and Chemicals	129.5		137.0
Total	\$ 554.3	\$	550.4
Adjusted EBITDA <sup>(1)</sup> :			
Railroad and Utility Products and Services	\$ 24.7	\$	25.1
Performance Chemicals	40.0		35.2
Carbon Materials and Chemicals	12.7		10.4
Total	\$ 77.4	\$	70.7
Adjusted EBITDA margin as a percentage of GAAP sales:			
Railroad and Utility Products and Services	10.0%		10.7%
Performance Chemicals	22.6%		19.6%
Carbon Materials and Chemicals	9.8%		7.6%

(1) The table on the next page describes the adjustments to arrive at adjusted EBITDA.

### Unaudited Reconciliation of Net Income to Adjusted EBITDA and Adjusted EBITDA Margin

	Tł		onths Ended ptember 30,						Year Ended ecember 31,
(Dollars in millions)	 2024		2023		2023	2022		2021	2020
Net income	\$ 19.0	\$	26.2	\$	89.8	\$ 63.2	\$	84.9	\$ 121.0
Interest expense	20.2		19.0		71.0	44.8		40.5	48.9
Depreciation and amortization	17.9		14.3		57.0	56.1		58.4	56.1
Income tax provision	10.6		8.3		34.8	31.6		34.5	21.0
Discontinued operations	0.0		0.0		0.0	0.6		0.2	(31.9)
Sub-total	67.7		67.8		252.6	196.3		218.5	215.1
Adjustments to arrive at adjusted EBITDA:									
LIFO (benefit) expense <sup>(1)</sup>	(1.2)		2.8		6.0	25.6		28.2	(13.7)
Mark-to-market commodity hedging (gains) losses	0.0		0.0		(0.5)	6.5		3.8	(9.2)
Impairment, restructuring and plant closure costs	0.4		0.1		0.1	1.1		4.2	15.7
Loss (gain) on sale of assets	9.7		0.0		(1.8)	(2.5)		(31.2)	0.0
Acquisition inventory step-up amortization	0.8		0.0		0.0	1.1		0.0	0.0
Pension settlement	0.0		0.0		0.0	0.0		0.0	0.1
Discretionary incentive	0.0		0.0		0.0	0.0		0.0	3.0
Total adjustments	9.7		2.9		3.8	31.8		5.0	(4.1)
Adjusted EBITDA	\$ 77.4	\$	70.7	\$	256.4	\$ 228.1	\$	223.5	\$ 211.0
Net sales	\$ 554.3	\$	550.4	\$	2,154.2	\$ 1,980.5	\$	1,678.6	\$ 1,669.1
Adjusted EBITDA margin as a percentage of GAAP sales	14.0%	)	12.8%	)	11.9%	11.5%	, D	13.3%	12.6%

(1) The LIFO expense adjustment removes the entire impact of LIFO and effectively reflects the results as if we were on a FIFO inventory basis.

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### Unaudited Reconciliations of Net Income Attributable to Koppers to Adjusted Net Income Attributable to Koppers and Diluted EPS and Adjusted EPS



		Three Months Ended September 30,
(Dollars in millions, except share and per share amounts)	2024	2023
Net income attributable to Koppers	\$ 22.8	\$ 26.3
Adjustments to arrive at adjusted net income:		
LIFO (benefit) expense <sup>(1)</sup>	(1.2)	2.8
Impairment, restructuring and plant closure costs	0.4	0.1
Loss on sale of assets	9.7	0.0
Acquisition inventory step-up amortization	0.8	0.0
Total adjustments	9.7	2.9
Adjustments to income tax and noncontrolling interests:		
Income tax on adjustments to pre-tax income	0.1	(0.6)
Noncontrolling interest	(3.9)	0.0
Effect on adjusted net income	5.9	2.3
Adjusted net income attributable to Koppers	\$ 28.7	\$ 28.6
Diluted weighted average common shares outstanding (in thousands)	20,961	21,659
Diluted earnings per share	\$ 1.09	\$ 1.22
Adjusted earnings per share	\$ 1.37	\$ 1.32

(1) The LIFO expense adjustment removes the entire impact of LIFO and effectively reflects the results as if we were on a FIFO inventory basis.

### Unaudited Reconciliation of Total Debt to Net Debt and Net Leverage Ratio



	Twelve Months Ended September 30,
(Dollars in millions)	2024
Total Debt	\$ 980.9
Less: Cash	44.5
Net Debt	\$ 936.4
Adjusted EBITDA	\$ 260.3
Net Leverage Ratio	3.6

### **Unaudited Reconciliation of Net Income to Adjusted EBITDA (LTM)**



	Twelve Months Ended September 30,	
(Dollars in millions)	 2024	
Net income	\$ 71.8	
Interest expense	75.6	
Depreciation and amortization	66.5	
Income tax provision	31.9	
Sub-total	245.8	
Adjustments to arrive at adjusted EBITDA:		
LIFO expense <sup>(1)</sup>	5.6	
Mark-to-market commodity hedging gains	(3.5)	
Impairment, restructuring and plant closure costs	0.4	
Loss on sale of assets	9.7	
Acquisition inventory step-up amortization	2.3	
Total adjustments	14.5	
Adjusted EBITDA	\$ 260.3	

(1) The LIFO expense adjustment removes the entire impact of LIFO and effectively reflects the results as if we were on a FIFO inventory basis.

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Koppers is an integrated global provider of essential treated wood products, wood preservation technologies and carbon compounds. Our team of 2,200 employees create, protect and preserve key elements of our global infrastructure – including railroad crossties, utility poles, outdoor wooden structures, and production feedstocks for steel, aluminum and construction materials, among others – applying decades of industry-leading expertise while constantly innovating to anticipate the needs of tomorrow. Together we are providing safe and sustainable solutions to enable rail transportation, keep power flowing, and create spaces of enjoyment for people everywhere.

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