# Koppers Holdings Inc. Reports Second Quarter 2008 Results 

August 7, 2008

Sales Up 15 Percent; Net Income Increases to \$24.3 Million From \$22.3 Million; EPS Increases to \$1.16 From \$1.07 for the Quarter; Company Raises 2008 Guidance

PITTSBURGH, PA, Aug 07, 2008 (MARKET WIRE via COMTEX News Network) -- Koppers Holdings Inc. (NYSE: KOP) today announced results for its fiscal 2008 second quarter.

As announced previously, in August 2008 the company entered into an agreement to sell its ownership interest in the coke facility located in Monessen, Pennsylvania for a purchase price of $\$ 160$ million plus the value of existing working capital. Accordingly, the operating results of the Monessen facility have been excluded from the financial statements and the discussion below for all periods presented. A schedule of operating results for the Monessen facility is included under Segment Information in this press release.

The company's sales for the second quarter increased 15 percent, or $\$ 48.6$ million, to $\$ 375.3$ million, as compared to $\$ 326.7$ million for the prior year quarter. This increase was due to higher sales in the Carbon Materials \& Chemicals (CM\&C) segment, which increased 24 percent, or $\$ 47.9$ million, while sales in the Railroad \& Utility Products (R\&UP) segment increased slightly to $\$ 124.4$ million from $\$ 123.7$ million in the prior year quarter. The improvement in sales in CM\&C was due mainly to increased pricing across all major product lines resulting in part from higher raw material costs, combined with strong demand for carbon materials and distillates. Sales for R\&UP increased mainly due to higher volumes and prices for crossties sold to commercial customers, which offset lower sales to Class 1 railroad customers. Sales for the six months ended June 30, 2008, were $\$ 706.5$ million, representing an increase of $\$ 89.2$ million, or 14 percent, over the prior year period. Year-to-date 2008 sales have been positively impacted by higher prices and volumes for CM\&C products, with the higher prices due in part to higher raw material costs.

Net income for the quarter ended June 30, 2008, increased to $\$ 24.3$ million as compared to $\$ 22.3$ million in the prior year quarter. Net income for the three months ended June 30, 2008 included pre-tax charges of $\$ 1.4$ million related to a boiler failure at the company's Green Spring, West Virginia wood treating facility. Adjusted net income and adjusted earnings per share, after excluding the above-mentioned charge and before discontinued operations, were $\$ 25.2$ million or $\$ 1.20$ per share, and $\$ 22.3$ million or $\$ 1.07$ per share for the three months ended June 30, 2008 and 2007 respectively. Reconciliations of net income to adjusted net income and earnings per share to adjusted earnings per share are attached to this press release.

Adjusted EBITDA for the quarter ended June 30, 2008, was $\$ 53.6$ million compared to adjusted EBITDA of $\$ 51.3$ million in the second quarter of 2007. Adjusted EBITDA for 2008 includes $\$ 1.4$ million for the Green Spring boiler matter as noted above. The increase was mainly from higher volumes and higher product prices due primarily to increased raw material prices. A reconciliation of adjusted EBITDA to EBITDA and EBITDA to net income is attached to this press release.

Net income for the six months ended June 30, 2008 increased to $\$ 37.5$ million as compared to $\$ 32.8$ million in the prior year. Adjusted net income and adjusted earnings per share, after excluding the effect of the Green Spring boiler and before discontinued operations, was $\$ 38.4$ million or $\$ 1.84$ per share and $\$ 32.8$ million or $\$ 1.57$ per share for the six months ended June 30,2008 and 2007 respectively. A reconciliation of net income to adjusted net income and earnings per share to adjusted earnings per share are attached to this press release.

Adjusted EBITDA for the six months ended June 30, 2008, amounted to $\$ 92.2$ million compared to adjusted EBITDA of $\$ 83.9$ million in the prior year period. Adjusted EBITDA for 2008 includes $\$ 1.4$ million for charges related to the Green Spring boiler as noted above. The increase in adjusted EBITDA was mainly from higher demand and higher product pricing due primarily to increased raw materials prices for CM\&C. A reconciliation of adjusted EBITDA to EBITDA and EBITDA to net income is attached to this press release.

Commenting on the quarter, President and CEO Walter W. Turner said, "Our results for the second quarter were in line with our expectations and reflect the strong product demand that we continue to experience in our key end markets, aluminum and railroads. We also benefited from higher pricing in some of our downstream chemical products due to higher oil prices. We expect that the positive momentum in our end markets and our core businesses will continue for the rest of 2008 and through 2009. We continue to be optimistic about 2009 in particular when the expansion of our existing coal tar distillation plant and the construction of our new coal tar distillation plant are expected to be completed and operational. We also expect to be able to pursue opportunities for acquisitions and refinancing as a result of the sale of our interest in the Monessen coke facility. As always, we believe we will continue to benefit from our focus on enhancing cash flow and our strict adherence to safety, health and environmental regulations."

## Guidance

Mr. Turner concluded, "Based on the strength of our second quarter results and the outlook for the remainder of 2008, we are increasing our guidance. Our revised expectations for 2008, after eliminating the operating impact of Monessen for all periods, are that sales should increase in the 14 to 17 percent range from restated 2007 sales of $\$ 1,255.6$ million, adjusted EBITDA should increase in the 14 to 17 percent range from restated 2007 adjusted EBITDA of $\$ 161.7$ million, and that diluted EPS should increase in the 37 to 41 percent range, from restated 2007 adjusted EPS of $\$ 2.49$ per share." A reconciliation of earnings guidance is attached to this press release.

## Share Repurchases

During the second quarter the company purchased 19,625 shares at an average price per share of $\$ 42.77$ through its share repurchase program. Subsequent to June 30 through August 6 , the company purchased an additional 318,742 shares at an average price per share of $\$ 41.41$. Total share purchases through August 6, 2008 under the program amounted to approximately $\$ 14$ million.

Koppers management will conduct a conference call this morning, August 7, 2008, beginning at 11:00 a.m. EDT to discuss the company's performance. Interested parties may access the live audio broadcast by dialing 8888100248 in the US/Canada or 7066439697 for International, Conference ID number 56232566. Investors are requested to access the call at least five minutes before the scheduled start time in order to complete a brief registration. An audio replay will be available two hours after the call's completion at 8006421687 or 706645 9291, Conference ID number 56232566. The recording will be available for replay through August 21, 2008.

The live broadcast of Koppers' conference call will be available online: http://phx.corporate-ir.net/phoenix.zhtml?p=irol-eventDetails\&c=194019\& eventID=1902688. (Due to the length of this URL, it may be necessary to copy and paste this hyperlink into your Internet browser's URL address field.)

If you are unable to participate during the live webcast, the call will be archived on www.koppers.com, www.streetevents.com and www.earnings.com, shortly after the live call and continuing through August 21, 2008.

## About Koppers

Koppers, with corporate headquarters and a research center in Pittsburgh, Pennsylvania, is a global integrated producer of carbon compounds and treated wood products. Including its joint ventures, Koppers operates facilities in the United States, United Kingdom, Denmark, Australia and China. The stock of Koppers Holdings Inc. is publicly traded on the New York Stock Exchange under the symbol "KOP." For more information, visit us on the Web: www.koppers.com. Questions concerning investor relations should be directed to Brian H. McCurrie at 4122272153 or Michael W. Snyder at 4122272131.

## Safe Harbor Statement

This news release may contain forward-looking statements based on management's current expectations, estimates and projections. Such forwardlooking statements speak only as of August 7, 2008 and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after that date or to reflect the occurrence of unanticipated events. All statements that address expectations or projections about the future, including statements about the company's strategy for growth, product development, market position, expected expenditures and financial results are forward-looking statements. Some of the forward-looking statements may be identified by words like "expects," "anticipates," "plans," "intends," "projects," "indicates," and similar expressions. These statements are not guarantees of future performance and involve a number of risks, uncertainties and assumptions. Many factors, including those discussed more fully elsewhere in this release and in documents filed with the Securities and Exchange Commission by Koppers, particularly its latest annual report on Form 10-K and quarterly report on Form 10-Q, as well as others, could cause results to differ materially from those stated. These factors include, but are not limited to, changes in the laws, regulations, policies and economic conditions, including inflation, interest and foreign currency exchange rates, of countries in which the Company does business; competitive pressures; the loss of one or more key customer or supplier relationships; customer insolvencies; successful integration of structural changes, including restructuring plans, acquisitions, divestitures and alliances; cost and availability of raw materials; and other economic, business, competitive, regulatory and/or operational factors affecting the business of Koppers generally.

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Koppers Holdings Inc.
Consolidated Statement of Operations (Dollars in millions, except per share amounts)
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Net sales
Cost of sales (excluding items below)
Depreciation and amortization
Selling, general and administrative expenses

Operating profit
Other income (loss)
Interest expense
Income before income taxes and minority
interest
Income taxes
Minority interest

Income from continuing operations
Income from discontinued operations, net of tax benefit of $\$(0.9), \$(1.0)$, $\$(2.0)$ and $\$(1.3)$

Net income

Earnings per common share:
Basic-
Continuing operations $\quad \$ \quad 1.06 \quad \$ \quad 0.95$ \$ $1.65 \quad \$ \quad 1.32$

Additional paid-in capital
Receivable from Director for purchase of Common
Stock
Retained deficit
Accumulated other comprehensive income
Treasury stock, at cost; 165,733 and 144,905
shares
Total stockholders' equity (deficit)
Total liabilities and stockholders' equity
(deficit)

## Segment Information

The following table includes the operating data for the Company's coke facility located in Monessen, Pennsylvania, which is being reported as a discontinued operation. This operating data is excluded from the Company's consolidated segment information.

| Three Months <br> Ended <br> June 30, | Six Months <br> Ended June 30, |
| :---: | :---: |
| 20082007 | 20082007 |

Monessen:
Net sales $\$ 17.0$ \$ 18.7 \$ 33.3 \$ 36.7
$\begin{array}{lllll}\text { Operating profit } & 1.2 & 1.6 & 1.1 & 3.8\end{array}$
$\begin{array}{lllll}\text { Net income } & 2.0 & 2.6 & 3.0 & 5.2\end{array}$

The following tables set forth certain sales and operating data, net of all intersegment transactions, for the Company's businesses for the periods indicated.

|  | Three Months Ended June 30, |  | Six Months <br> Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 |  | 2007 |
|  | (Dollars in millions) |  |  |  |  |
| Net sales: |  |  |  |  |  |
| Carbon Materials \& Chemicals | \$ 250.9 | \$ 203.0 | \$ 473.4 |  | \$ 372.2 |
| Railroad \& Utility Products | 124.4 | 123.7 | 233.1 |  | 245.1 |
| Total | \$ 375.3 | \$ 326.7 | \$ 706.5 |  | 617.3 |
| Operating profit: |  |  |  |  |  |
| Carbon Materials \& Chemicals | \$ 37.3 | \$ 32.0 | \$ 62.2 |  | \$ 44.8 |
| Railroad \& Utility Products | 10.0 | 13.0 | 17.2 |  | 25.7 |
| Corporate | (1.2) | (0.9) | (1.6) |  | (1.2) |
| Total | \$ 46.1 | \$ 44.1 | \$ 77.8 |  | 69.3 |
| Adjusted operating profit (1): |  |  |  |  |  |
| Carbon Materials \& Chemicals | \$ 37.3 | \$ 32.0 | \$ 62.2 | \$ | \$ 44.8 |
| Railroad \& Utility Products | 11.4 | 13.0 | 18.6 |  | 25.7 |
| All Other | (1.2) | (0.9) | (1.6) |  | (1.2) |
| Total | \$ 47.5 | \$ 44.1 | \$ 79.2 | \$ | 69.3 |
| Adjusted operating margin: |  |  |  |  |  |
| Carbon Materials \& Chemicals | 14.9\% | 15.8\% | $13.1 \%$ |  | 12.0\% |
| Railroad \& Utility Products | 9.2\% | 10.5\% | 8.0\% |  | 10.5\% |
| Total | 12.7\% | 13.5\% | 11.2\% |  | 11.2\% |
| (1) Cost of sales for the three | s and six | months en | nded June | 3 | 30, 2008 |

includes $\$ 1.4$ million for costs related to a boiler failure at the company's Green Spring, West Virginia wood treating plant.

KOPPERS HOLDINGS INC.
RECONCILIATION OF NET INCOME AND ADJUSTED NET INCOME (In millions)

|  | ```Three Months``` |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | \$ 24.3 | \$ 22.3 | \$ 37.5 |  | 32.8 |
| Charges impacting pre-tax income (1) <br> Green Spring boiler <br> Tax benefit at 39\% | $\begin{gathered} 1.4 \\ (0.5) \end{gathered}$ |  | $\begin{gathered} 1.4 \\ (0.5) \end{gathered}$ |  |  |
| Adjusted net income before discontinued operations <br> Discontinued operations | $\begin{array}{r} \$ 25.2 \\ (2.0) \end{array}$ | $\begin{array}{r} \$ 22.3 \\ (2.6) \end{array}$ | $\begin{array}{r} \$ 38.4 \\ (3.0) \end{array}$ |  | $\begin{aligned} & 32.8 \\ & (5.3) \end{aligned}$ |
| Adjusted net income after discontinued operations | \$ 23.2 | \$ 19.7 | \$ 35.4 | \$ | 27.5 |

(1) Cost of sales for the three months and six months ended June 30, 2008 includes $\$ 1.4$ million for costs related to a boiler failure at the company's Green Spring, West Virginia wood treating plant.

KOPPERS HOLDINGS INC.
RECONCILIATION OF DILUTED EARNINGS PER SHARE AND ADJUSTED DILUTED EARNINGS PER SHARE
(In millions except share amounts)



Koppers believes that adjusted net income and adjusted EBITDA provide information useful to investors in understanding the underlying operational performance of the company, its business and performance trends and facilitates comparisons between periods and with other corporations in similar industries. The exclusion of certain items permits evaluation and a comparison of results for ongoing business operations, and it is on this basis that Koppers management internally assesses the company's performance.

Although Koppers believes that these non-GAAP financial measures enhance investors' understanding of its business and performance, these non-GAAP financial measures should not be considered an alternative to GAAP basis financial measures.

|  | KOPPERS HOLDINGS INC. <br> NGS GUIDANCE RECONCILIATION <br> lions except share amounts |  |  |
| :---: | :---: | :---: | :---: |
|  | Year 2007 | Previous Guidance | Range |
| Including Monessen: |  |  |  |
| Sales | \$1,327.9 | 5-8\% | \$1,394-\$1,434 |
| Adjusted EBITDA | \$ 170.5 | 6-9\% | \$ 181-\$ 186 |
| Adjusted EPS | \$ 2.92 | 10-13\% | \$ 3.21-\$ 3.30 |
|  |  | Revised |  |
|  | Year 2007 | Guidance | Range |
| Excluding Monessen: |  |  |  |
| Sales | \$1,255.6 | 14-17\% | \$1,431-\$1,469 |
| Adjusted EBITDA | \$ 161.7 | 14-17\% | \$ 184-\$ 189 |
| Adjusted EPS | \$ 2.49 | 37-41\% | \$ 3.41-\$ 3.51 |

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